



August 28, 2013

**BI Technologies Corporation**

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Dear Valued Customer

TT electronics continues to undertake actions as part of our global operations strategy to improve and optimize efficiency, capacity, delivery and product reliability for our customers.

As an integral part of that strategy we are announcing effective today, assembly and test manufacturing for Model 44 and 45 trimmers will be moved from our Kuantan, Malaysia manufacturing facility to our primary trimmer production factory in Mexicali, Mexico. We expect to complete all relocation activities by February 1, 2014.

Accompanying this communication is Production Change Notification (PCN # 31123), which provides additional detail regarding the Model 44 and 45 trimmer products you may be currently purchasing from us affected by today's announcement.

While we are undertaking activities to initiate the near term physical move communicated today, we respectfully request that you assess future requirements for affected products and place orders with us based on the milestone noted below. This will ensure a robust supply chain throughout the transition period.

- Part number series reflected in PCN 31123: Transition orders must be received no later than September 30, 2013 with delivery accepted per quoted lead time.
- We expect to start the physical transition of the manufacturing line November 30, 2013.

If you have any questions, or concerns, please do not hesitate to contact your local TTElectronics sales representative. Thank you for your continued support and cooperation.

Sincerely,

David Winter  
Global Vice President of Sales  
Sensing & Control Division  
TTElectronics plc



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