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Mouser Electronics and FCI Sign New Global Distribution Agreement, Add Products

Mansfield, Texas, USA – April 21, 2005 – Mouser Electronics announced today that it has signed a new contract with FCI Electronics, wherein Mouser is named officially as a globally Franchised Distributor.

In addition to the global franchise, Mouser also announced the addition of several of FCI's innovative and high quality products to the quarterly catalog, including the MEG-Array® Connector System, as well as the Metral high-speed backplane products, with many more products to be added in future catalog editions.

The MEG-Array® Connector System is FCI's patented BGA design for high-speed (10Gb/s), high-density (up to 400 signal pins per connector) applications, available in multiple stack heights from 4mm to 14 mm.

The 2mm Metral® HB connectors are specifically developed for high bandwidth applications demanded by internet infrastructure equipment running at high speeds. Metral® HB is a perfect example of FCI's high-speed connector expertise and market-leading BGA technology for backpanel and cable applications.

Mouser also supports FCI's lines of Bergcon®, Bergstik® Headers, Conan® and Minitek® connectors, mod jacks, sockets, and other connector tools.

According to Mouser President, Glenn Smith, the expansion of FCI's product offering is in keeping with the distributor's business model. Described as a win-win relationship, FCI's products are exposed to customers no other distributor services and, conversely, Mouser is able to continue delivering new products and new technologies to its customers.

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“Mouser is unique in that its customer base of well over 100,000 business accounts is diverse and primarily focused on the design-in and prototyping stage of the design cycle,” Smith said. “Our customers represent a wide range of small, medium and large companies, as well as individual consultants who recommend, specify and purchase board level components for product designs.”

David Gerzewski, Distribution Sales Manger of FCI, CDC Americas, concurs with Smith. “Mouser can now use their tremendous resources to promote the complete line of FCI interconnect technology to a vast range of customers that we could not service without them.”

Gerzewski continued by stating that Mouser has several key strengths that make them an ideal distribution partner. These strengths include Mouser’s extended list of markets previously untapped by the connector manufacturer, their ability to better absorb the logistical costs of selling to small, emerging customers who are not yet able to buy larger manufacturing minimums, and their expertise in promoting new and existing FCI connector technologies at the early stages of the design cycle.

In addition, Mouser strongly believes in providing its customers outstanding customer service – regardless of the size of the customer or the size of the order. The company’s policy of breaking packs and no minimum orders is especially attractive to design engineers working in the prototyping stage of the design cycle. For five consecutive years, Mouser has achieved the highest ranking in North America for customer service and support.

Mouser’s excellent technical personnel and sales staff are available to take customer calls and process orders from 7 am to 8 pm CST. And the streamlined warehouse fulfillment process allows same-day shipping on most orders from its state-of-the-art 170,000 square foot facility.

About Mouser Electronics

Mouser Electronics, a privately-held company and subsidiary of TTI, is one of the fastest growing electronics distributors in North America and the only distributor in the industry to publish a

new 1,500+ page print catalog every 90 days. Mouser sells innovative products from over 300 suppliers of semiconductors, optoelectronics, passives, circuit protection, interconnects, wire and cable, electromechanical, sensors, enclosures and thermal management, power sources, test, tools, and specialty products. Mouser's headquarters are located at 1000 North Main Street, Mansfield, Texas 76063. For more information about Mouser Electronics, Inc., visit our website at www.mouser.com.

About FCI

Created in 1989, FCI® – an Areva® Group company – rapidly secured its place among the world's top three manufacturers of connectors and interconnect systems. FCI primarily serves the communications, data, consumer, automotive, and electrical power interconnect markets. For more information, visit www.fciconnect.com.

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