



1000 N. Main Street  
Mansfield, TX 76063  
www.mouser.com

(817) 804-3800

## For Immediate Release

### EDITORIAL/READER CONTACT:

Ellie Rovai  
Marketing Manager  
Mouser Electronics, Inc.  
(817) 804-3857 Direct  
(817) 804-3803 Fax  
[ellie.rovai@mouser.com](mailto:ellie.rovai@mouser.com)

## Mouser Electronics and Digi International Sign Distribution Agreement

**Mansfield, Texas, USA – January 10, 2005** – Mouser Electronics, Inc., one of the fastest growing distributors in the electronics industry, today announced it has entered into a distribution agreement with Digi International, a leading manufacturer of ARM-based embedded modules.

Digi International is widely recognized for its extensive range of innovative products including ARM Based Embedded Networking Modules that are used for a variety of applications focused on commercial grade device networking, other Digi products include device, terminal and secure console management servers; multiport serial cards; USB devices, turnkey technology solutions. Digi International also owns Rabbit Semiconductor, a long-time supplier to Mouser.

According to Larry Kraft, Digi International's Vice President of Global Sales and Marketing, Mouser is a well-known, trusted distributor who is outstanding at maintaining its new product focus in both their print and on-line catalogs.

"We selected Mouser because it offers a broad line of products to a wide range of industries that are key targets for expanding our business," Kraft said. "We are pleased to expand our relationship with Mouser and increase the availability of our ARM-based Embedded Module Family to Mouser's broad and unique customer base."

According to Mouser President and CEO Glenn Smith, the distribution agreement with Digi International is in keeping with the distributor's business model of continuing to offer the newest, most innovative products and the latest technologies, further enhancing Mouser's time-to-market advantage for its engineering customers.

"Because our customers focus on the design-in and prototyping stages of the design cycle," Smith said, "Digi International's innovative family of embedded modules are just what our engineering customers require. We are pleased to add them to our linecard and to help Digi penetrate new markets and customers."

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Mouser's broad-based product line, unsurpassed customer service, and streamlined warehouse operations make Mouser the design engineer's one-stop shop for all the board-level components necessary for total product design projects.

In addition, Mouser delivers the very best possible customer service – regardless of the size of the customer or the size of the order. The company's policy of breaking packs and no minimum orders is especially attractive to design engineers working in the prototyping stage of the design cycle.

Mouser reaches a unique customer base of well over 100,000 diverse business accounts that represent a wide range of small, medium and large companies, as well as individual consultants who recommend, specify and purchase board-level components for product designs that other distributors don't reach.

Mouser's excellent technical personnel and sales staff are available to take customer calls and process orders from 7 am to 8 pm CST, with same-day shipping on most orders from its state-of-the-art 173,000 square foot facility.

### **About Mouser Electronics**

Mouser Electronics, a privately-held company and a subsidiary of TTI, Inc., is the fastest growing distributor in the electronics industry and the only distributor in the industry to publish a new 1,600+ page print catalog every 90 days. In addition to its print catalog, Mouser's continuously growing on-line catalog provides over 550,000 products, more than 400,000 data sheets, and in excess of 1.5 million cross-references. Mouser sells innovative products from over 300 premiere suppliers of semiconductors, optoelectronics, passives, circuit protection, interconnects, wire and cable, electromechanical, sensors, enclosures and thermal management, power sources, test, tools, and specialty products. For more information about Mouser Electronics, visit [www.mouser.com](http://www.mouser.com).

### **About Digi International**

Digi International (NASDAQ DGII), based in Minneapolis, MN, makes device networking easy by developing products and technologies that are cost-effective and easy to use. Digi markets its products through a global network of distributors and resellers, systems integrators, and original equipment manufacturers (OEMs) [www.digi.com](http://www.digi.com).

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